EO M309.04 – DESCRIBE QUESTIONING TECHNIQUES

1. **Performance:** Describe Questioning Techniques.

2. **Conditions:**

   a. Given:

      (1) Supervision, and

      (2) Assistance as required.

   b. Denied: N/A.

   c. Environmental: Classroom or training area large enough to accommodate the entire group.

3. **Standard:** The cadet shall describe questioning techniques by:

   a. listing the purposes of questioning;

   b. listing the qualities of a good question;

   c. defining types of questions, to include:

      (1) lead-off,

      (2) follow-up,

      (3) overhead,

      (4) direct, and

      (5) reverse or relay.

   d. listing the steps to posing questions while instructing.

4. **Teaching Points:**

TP	Description	Method	Time	Ref
TP1	Describe the purposes of questioning.	Interactive Lecture	5 min	A0-194 (p. 37) A0-056 (pp. 1-47 to 1-48)
TP2	Describe the qualities of a good question.	Interactive Lecture	5 min	A0-056 (Annex G) A0-057 (1-49 to 1-52)
TP3	Describe types of questions, to include: a. lead-off, b. follow-up, c. overhead, d. direct, and e. reverse or relay.	Interactive Lecture	5 min	A0-056 (Annex G) A0-057 (pp. 1-48 to 1-49)

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TP	Description	Method	Time	Ref
TP4	Conduct an activity where the cadets will practice posing questions using the pose, pause, pounce, ponder and praise sequence.	In-Class Activity	10 min	

5. **Time:**

   a. Introduction/Conclusion: 5 min
   b. Interactive Lecture: 15 min
   c. In-Class Activity: 10 min
   d. Total: 30 min

6. **Substantiation:**

   a. An interactive lecture was chosen for TPs 1 to 3 as it allows the instructor to describe the purposes, qualities and types of questions while encouraging the cadets to actively participate by asking and responding to questions.

   b. An in-class activity was chosen for TP 4 as it is an interactive way to reinforce the topic and confirm the cadets' comprehension of questioning techniques.

7. **References:**

   a. A0-055 A-P9-050-000/PT-006 Director Training and Education Policy. (2002). *Canadian Forces Individual Training and Education System* (Vol. 6). Ottawa, ON: Department of National Defence.

   b. A0-056 A-P9-050-000/PT-005 Director Training and Education Policy. (2001). *Canadian Forces Individual Training and Education System* (Vol. 5). Ottawa, ON: Department of National Defence.

   c. A0-057 A-CR-CCP-913/PT-001 Cadet Instructors List Training School. (1978). *Technique of Instruction*. Ottawa, ON: Department of National Defence.

8. **Training Aids:** Presentation aids (eg, whiteboard/flip chart/OHP) appropriate for the classroom/training area.

9. **Learning Aids:** Posing Questions Sequence Handout.

10. **Test Details:** N/A.

11. **Remarks:** N/A.

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